

# NuQuo

is a trusted advisor who obtains the best possible price and terms for our clients.

It's All We Do  
and why we say ...

*"Your Contract.  
Just Better!"*

*Experts in  
Office Equipment  
Contracts*



*One of the smartest ways to achieve  
financial health is to save money on  
what you are already spending.*

## Welcome to NuQuo

**Discover the next generation of office equipment contracts**, optimized and negotiated by NuQuo, on your behalf. NuQuo is an independent consulting firm comprised of highly experienced industry insiders.

**NuQuo specializes in helping clients acquire the right technology at the best price**, and get the optimum office equipment contract and financial terms. We do a complete and professional analysis of your equipment and help build a strategy that is right for you. With our industry knowledge, key relationships with vendors, a national database of manufacturer's pricing, as well as brand and vendor neutrality, we can negotiate the best possible pricing and terms for our clients. We manage the entire process so your organization continues to be optimally efficient.

By using our unique nation-wide database and working with NuQuo, we'll eliminate the guesswork (e.g., *Is that a fair price? Am I getting the right product for our needs? Is my current vendor the right vendor? Can I continue to use them?*)

NuQuo has a 100% client success-rate and an average savings of 35-60% per client project (compared with our clients' monthly copy/print spend).



## KEY REASONS TO ENGAGE NUQUO

- ✓ Experience and industry knowledge.
- ✓ Outstanding vendor relationships.
- ✓ Management of the entire process so client remains operationally efficient.
- ✓ A national database containing all vendor's products, services, and supplies costs.
- ✓ Brand and vendor neutral.
- ✓ Client decides to work with either their current or a new vendor.
- ✓ We get paid a small percentage of the savings generated. If we don't save you money, we don't get paid.
- ✓ Ability to upgrade and begin saving now, either with your current vendor or a new/better one.

## WE OFTEN HEAR

### **"Why Can't We Do This On Our Own?"**

Buying power. NuQuo negotiates pricing and terms that are far more significant than clients can negotiate on their own.

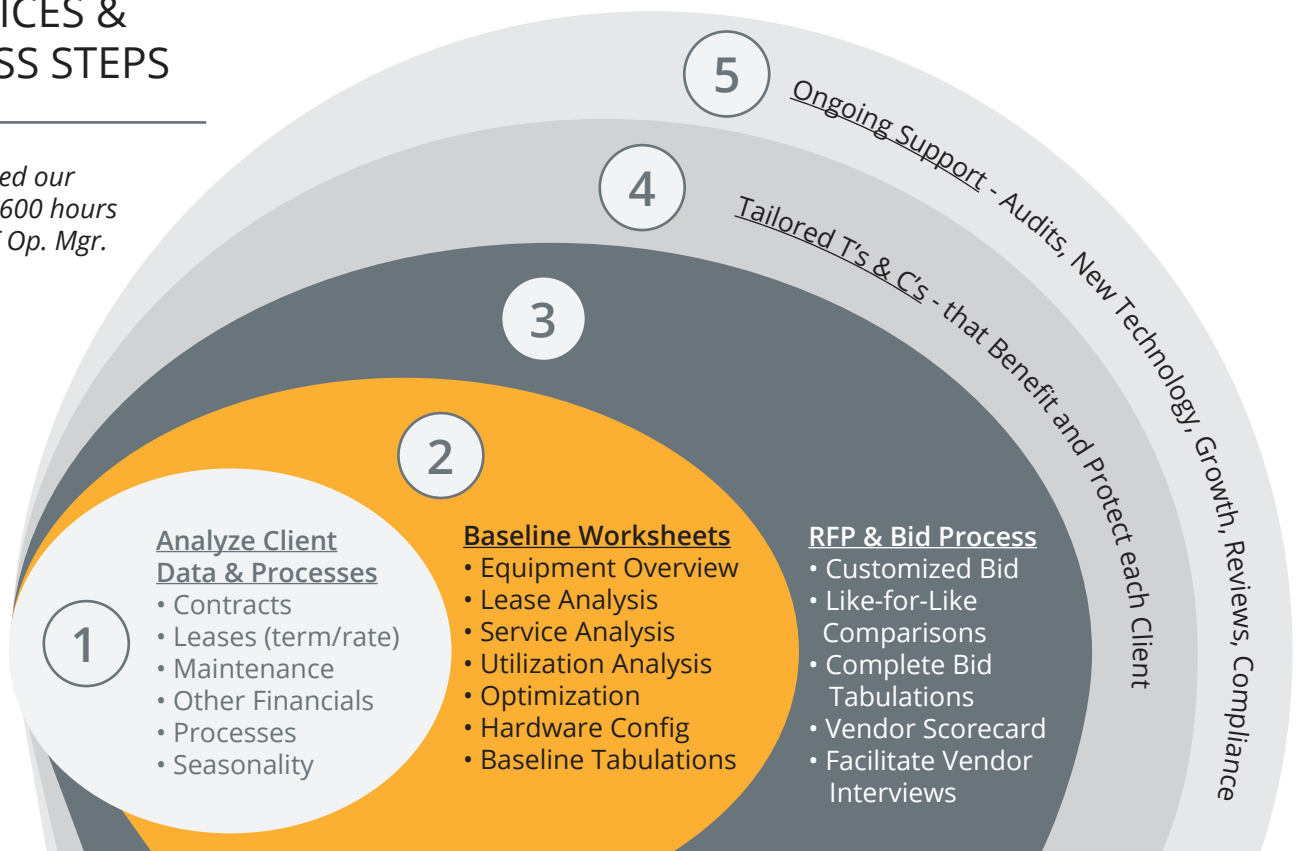
### **"When Should We Engage NuQuo?"**

Today. Regardless of when your current office equipment contract expires, we often uncover areas of significant cost savings that can be implemented immediately. There is no better time to start your savings than now!

*We Challenge Vendors and Help Clients to Rethink Solutions!*

## SERVICES & PROCESS STEPS

*"NuQuo saved our staff nearly 600 hours of work" - IT Op. Mgr.*



Take the First Step towards Saving Your Company Time and Money.  
**Contact a NuQuo Group Representative Today!**

Regardless of the size or complexity of your organization, our expertise and team approach will extend your savings beyond your expectations.

**NuQuo**  
GROUP

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